



RAMICO

ESTABLISHMENT · SINCE 1992

Company Profile

Your gateway to the Syrian market. Procurement, supply and execution for public institutions and private enterprise, carried by three generations of a family trading house.

DAMASCUS

RAS AL KHAIMAH

KUALA LUMPUR

2026 EDITION

1992

Three generations of trust

Ramico is not a newcomer that arrived with the latest opportunity. It is the continuation of a family story that began when television first reached Syria, and it has kept one habit through every chapter: bringing the newest technology of each era to the institutions that need it.

1958

The first showroom in Homs

Engineer Abdel Hakim Mando opens the first electronics maintenance and trading showroom in Homs Governorate, in the era of black and white television and tube radio. His workshop serves the whole central region of Syria and becomes a destination for customers from near and far.

1966

A larger house, still open today

A second, larger showroom opens and remains in operation to this day, trading and servicing electronic and electrical components for six decades without interruption.

1992

Ramico is founded

Rami Mando, the founder's son, establishes Ramico in Homs. He specialises in technology and electronics, trades in whatever is newest and most advanced, and becomes the representative of international companies across Syria.

Growth

Damascus, then beyond Syria

A head office opens in Damascus, minutes from the ministries Ramico serves. A regional branch follows in the United Arab Emirates, and a sourcing office in Malaysia, giving the establishment working bridges on both sides of any international supply chain.



Rami Mando

GENERAL MANAGER · AUTHORISED SIGNATORY

Second generation of the Mando family, leading Ramico since its founding: a single accountable counterpart for partners and clients, from first meeting to final delivery.

Six fields, one standard

Ramico provides energy and telecommunication solutions that meet the requirements of government ministries, public sector institutions and private companies, with the flexibility and reliability that Syrian conditions demand.



Telecom and fibre optics

Laying and splicing fibre optic cables between telephone exchanges and mobile network stations, with testing, commissioning and network expansion across governorates.



Power continuity

Uninterruptible power systems: UPS units, batteries, rectifiers and generators, engineered for facilities that cannot afford a minute of downtime.



IT and data centres

Servers, storage, networking, workstations and printers: supplied, installed, commissioned and supported, from single deliveries to complete server rooms.



Secure documents and cards

National driving licence cards, banking and ATM cards, and certified authentication for official documents. Exclusive agent of the United Factory of the UAE for ATM cards.



Renewable energy

Solar panels, inverters, voltage regulators, batteries and charging systems, including solar power for remote communication sites.



Facility and safety equipment

Industrial safety and firefighting systems, workwear, HVAC for factories, warehouses and malls, medium and low current electrical works, and SIM card supply.

One delivery model across all six fields: design, supply, installation, operator training, and maintenance. Ramico manages projects from bid evaluation through contract administration and supply coordination to handover, however remote the site or demanding the environment.

Delivered, not promised

Since 1992 Ramico has executed public contracts for ministries, national operators, state banks and universities. A selection of delivered work, named by client and subject:

33⁺

YEARS IN OPERATION

140⁺

DELIVERED CONTRACTS

15⁺

PUBLIC INSTITUTIONS

3

COUNTRIES OF PRESENCE

National Authority for IT Services	Supply, installation and testing of a central power continuity unit at the National Data Center.
Ministry of Justice	Rack server infrastructure supplied, installed and commissioned for the courts of Hama, Homs and Tartus.
Ministry of Higher Education	Supply, installation and commissioning of servers.
Ministry of Administrative Development	Servers, computers and accessories delivered and installed.
Syrian Virtual University	Complete equipment for the university's virtual laboratories.
Ministry of Transport	Secure national driving licence cards produced, and speed enforcement radar systems delivered to the Traffic Department, including fifty vehicle mounted units.
MTN Syria	Computer, monitor and printer fleets under multiple supply contracts.
General Company for Engineering Studies	Touch screen laptops for regional planning project managers.
Power transmission authority	Fibre optic splicing equipment for the national grid operator.
Damascus University	Certified security labels for authenticating official university certificates.

Contract numbers, values and dates are shared with qualified partners under a non disclosure agreement.

Three offices, one supply chain

A partner entering the Syrian market needs more than a local address. It needs a bridge on each side of the transaction: a seat inside Syria, a regional trade hub, and a window on Asian manufacturing. Ramico holds all three.



Damascus · Headquarters

RAMICO ESTABLISHMENT

Shalan, Ramico Building. The tender desk, contract administration, installation crews and after sales teams. This is where commitments are signed and kept.

+963 11 3325 444
+963 11 3325 889
info@ramico.org

United Arab Emirates

RAMICO GENERAL TRADING FZC

Ras Al Khaimah Free Trade Zone. The regional procurement and re-export hub: international banking, consolidated shipping and supplier settlement in a globally connected jurisdiction.

+971 56 692 1213

Malaysia

VECCIA SDN BHD

Tamarind Square, Cyberjaya. The Asia desk: sourcing, supplier relations and quality follow up with manufacturers across Southeast and East Asia.

+60 11 6992 9653
Veccia.my@gmail.com

Choose the shape of the partnership

There is no single correct way to enter the Syrian market. Ramico works under five models, exclusive or non exclusive, defined per product line and territory:

Manufacturer representative

Ramico represents your brand before Syrian ministries and institutions: registration, promotion, tender participation and local presence in your name.

Authorised distributor

Ramico buys, stocks and resells your products through its own channels, carrying inventory risk and after sales duties.

Commercial agent

Ramico develops demand and brokers transactions for a commission, while you keep the direct contractual relationship with the buyer.

Project joint venture

For a defined project, we combine your technology with our local execution: shared scope, shared risk, one delivery team.






Tender specific consortium

For a single public tender: Ramico handles qualification documents, bid bonds, local content and delivery logistics, while you supply the goods and the technical file. The fastest way to test the market with bounded commitment.

1	Mutual NDA	Signed first, before any commercial detail moves in either direction.
2	Product and portfolio review	We study your catalogue against real Syrian demand and tell you plainly what will sell and what will not.
3	Compliance screening	Counterparty screening and documentation, on both sides, before engagement.
4	Market mapping	Target institutions, competing suppliers, realistic pricing and the regulatory path for your category.
5	Tender targeting	A shortlist of concrete opportunities with dates, requirements and win probability.
6	Quotation and terms	Offer preparation, Incoterms, payment instruments and delivery schedule agreed in writing.
7	Delivery and customs	Shipping, customs clearance and site delivery handled by our teams through official channels.
8	After sales and growth	Installation, training, warranty service, and the next opportunity in the pipeline.

Lawful by process, not by promise

International partners ask the same question in different words: can we work in Syria without regulatory risk? Our answer is a working process, applied to every transaction:

-  **Counterparty screening.** Every party to a transaction is screened against applicable international sanctions and restricted party lists before engagement, and re-screened when lists change.
-  **End use documentation.** For sensitive categories we obtain and retain end user and end use certificates, so the destination of goods is documented, not assumed.
-  **Official channels only.** Import licensing, customs declarations and inspections proceed through the official Syrian channels, with the paperwork to prove it.
-  **Lawful banking corridors.** Payments are routed through legitimate banking channels, with our UAE entity providing an internationally banked settlement point.
-  **Auditable records.** Transaction files are retained and can be produced for a partner's own compliance review at any time.

This page describes Ramico's working process. It is not legal advice, and each partner remains responsible for its own regulatory obligations in its own jurisdiction.

After the invoice: what staying looks like

Installation teams

Our own crews install and commission on site, in any governorate, however demanding the environment.

Training

Operator and administrator training in Arabic and English, with illustrated documentation handed over at delivery.

Warranty administration

We hold the warranty relationship with the end client, handle claims and coordinate repairs and replacements.

Maintenance contracts

Annual maintenance agreements with defined response times keep systems running years after handover.

Request the due diligence pack

Qualified partners receive, under NDA: commercial registration documents, reference contracts with numbers and dates, agency authorisations, and bank references. One email starts the process.

Damascus · Headquarters

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Regional offices

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However remote the location, however challenging the project, however harsh the environment: **our experience makes Ramico a trusted project partner.**